



benchmark
estimating software

profitable | productive | professional

Estimating is at the core of all business processes.

Benchmark Estimating Software is award winning software that will transform the way your business wins business. Elevating your organisation to optimum levels of profitability, productivity and professionalism.



Striving for increased profitability?

Optimising your estimates and gaining control of costs is essential to maximising profitability and productivity, whilst securing your competitive advantage.

Eliminate potential problems with spreadsheets, which have little or no corporate governance, with a more accurate, consistent and secure solution

- Improve productivity by completing estimates faster.
- Optimise your workforce with user-friendly operations suited to all estimators.

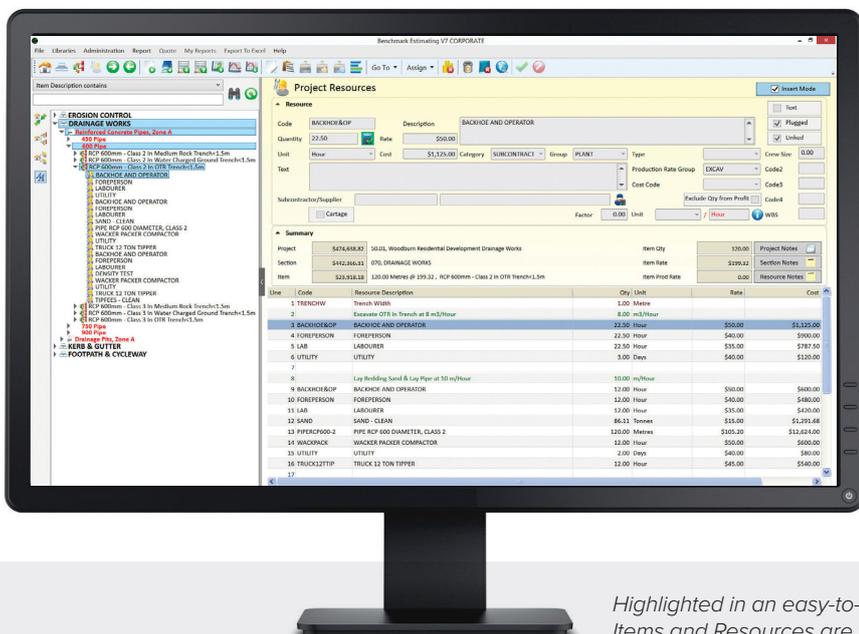
- Take a 360° view of estimating and focus on winning the right projects at the right price.
- Use one solution for all stages of estimating and all size projects.

Maximum profits and accuracy with first principles estimating

- First Principles Estimating empowers users to include as much detail as required with estimates based on the Resources - Plant, Labour, Materials and Subcontract.
- Resources can be easily viewed and edited for each Item, complete with Production Rates, Variables, Crew Sizes and calculations; this helps you ensure maximum accuracy with nothing missed.

Apply margins, spread overheads and allow for indirect costs in your bid

- Easy method to apply accurate margins.
- Numerous ways to add profit, overheads and contingencies.
- Simple and intuitive method of spreading overheads to suit a particular project.
- Ability to easily adjust your spread and unbalance your bid.



Highlighted in an easy-to-understand work breakdown structure, Project Sections, Items and Resources are identified with unique colours for easier navigation.

One Software. Unlimited Projects. Secure Data.

Benchmark Estimating Software is a complete front-end business solution including estimating, quoting, marketing, progress claims/valuations, variations, project reporting and job costing, designed to suit specific requirements in both the public and private sectors.



ASPHALT



AVIATION



BUILDING AND
CONSTRUCTION



CIVIL CONTRACTORS



CONSULTING ENGINEERS



COST ENGINEERS



FACILITY
MANAGEMENT



LANDSCAPING



LOCAL GOVERNMENT



MANUFACTURING



MINING



PRECAST CONCRETE



RAIL



ROAD AUTHORITY



TELECOMMUNICATIONS



UTILITIES

Underestimating productivity and efficiency?

Benchmark Estimating Software reduces the time, inherent risk of error and the lack of consistency involved with different estimators working on different spreadsheets within the same organisation.

Embrace operational change, increase efficiency and productivity using a dedicated software solution with a central estimating database

- Designed specifically for estimating and bidding purposes.
- Greater productivity through time-saving features such as Allocate, Auto Allocate and Routines.
- Import a Bill of Quantities straight into the software, with only a few clicks.
- Multiple users working in the same system, at the same time, using the same database.
- Errors through data entry and information transfer are avoided. New Items can be kept in the Libraries and available for future use.
- Minimise time spent managing calculations. No more 'copy and paste' between different workbook sheets. Simply add an Item to a Project and the software brings all the calculation information with it and all the references go to the right places.
- Eliminate the need to start from scratch for each Project and to re-type estimates each time.

Integration with existing business systems and leading technology

- Direct integration with leading ERP, accounting and job costing systems.
- Exports to Microsoft Excel®, Word®, Outlook®, and other Windows® software.
- Integrates with Microsoft SQL®Server and Oracle® Database.

Easy export of tasks into Microsoft Project®

- Manage and deliver your projects more effectively.
- Easy export of duration, resources and costs into MS Project®.
- Create an indicative schedule for a tender quickly and easily, saving significant time.

nbn™

“Benchmark Estimating Software has done the work of 100 estimators over a 2-year period. So instead of 200 estimators we only needed 100 to achieve our targets - a productivity increase of 50% and massive cost saving. For nbn, Benchmark Estimating Software is mission-critical.”

Krystof Tyl

Manager, Estimating & Modelling
Engineering, FTTx
nbn™, Australia

Visualising estimating consistency across your organisation?

Reduce costly errors, complex formulas and time-consuming reviews with Libraries that capture your organisation's estimating knowledge and IP.

Collect, build and store the valuable intelligence of your estimators in Benchmark Estimating Software Libraries

Estimators build all their information and intelligence into the Benchmark Estimating Software Libraries - the core of the system, which creates a consistent starting point for all users to access.

- 15 Libraries empower organisations with a formidable knowledge and data management resource to capture the intellectual property upon which the company's business is built. Individual estimators can use the Libraries to increase the speed of estimating and ensure consistent and high-quality output.

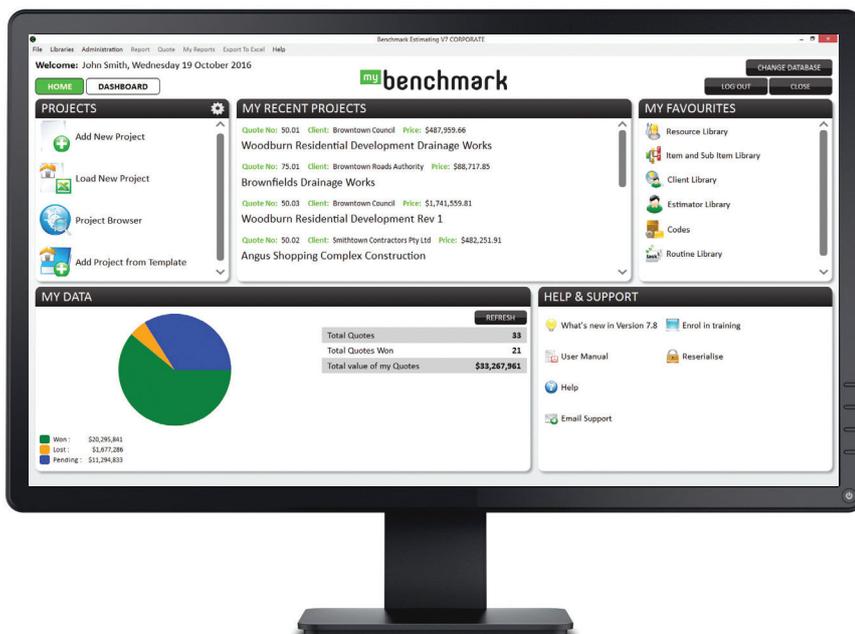
- Save time and eliminate the need to re-enter data, while improving the accuracy and consistency of your estimates.
- Eliminate the need to re-create formulas and the risk of missed costs, automatically handle calculations for greater accuracy and use your client's work breakdown structure or build your own.

Create formulas for Items and Resources with the Quantity Calculator

Save time, eliminate errors and produce more transparent estimates using the Quantity Calculator. Calculations can include descriptive text and formula details and can be saved within an Item in your Library for everyone to use again and again, or be created on a Project basis.

Consistently price repetitive tasks using Routines

Pricing repetitive tasks or projects with many parameters is made easy with the Routine function.



- Routines totally change the way estimates are completed regardless of skill level.
- Where multiple variables can affect the price, simply answer a series of questions and the estimate will be ready in record time.
- Produce hundreds of quotes quickly and easily in an elegantly presented format that includes standard and special conditions.
- Take the pressure off estimating departments for small repetitive works. Any user can produce estimates by simply gathering the parameters of work, leaving senior estimators to focus on detailed, high-value estimates.
- Power Routines allow large Projects with multiple sites and similar operations to be priced quickly and easily.

Downer
Technology
Solutions

“The Routine feature is the functionality that we use for every quote and find it acts as a reminder to ensure that we capture costs consistently in our business, a good template to ensure that no Item gets forgotten. Benchmark Estimating Software has proven itself as the way to go for our business.”

Sue Kapeli
Business Change Manager
Downer Technology Solutions, New Zealand

Aspiring to professionally presented estimates?

Benchmark Estimating Software equips organisations with the power to import and price your client's schedule quickly and easily.

Effortlessly price your client's bill of quantities, regardless of differing formats, terminologies, descriptions or project specifications

- No need to manually transfer pricing back to your client's schedule.
- Capability to set up a template, given your client's BOQ format.
- Auto Allocate automatically prices an entire schedule of Items, consistently, accurately, and most importantly, with great speed – in just a few mouse clicks. This is especially useful to streamline pricing work for clients that use the same or similar Item descriptions or codes each time.

Prepare professionally presented quotes and proposals

- Save time, eliminate retyping and stand out from the competition with a range of flexible reports.
- Create a quote in Microsoft Word® based on your own template designs.

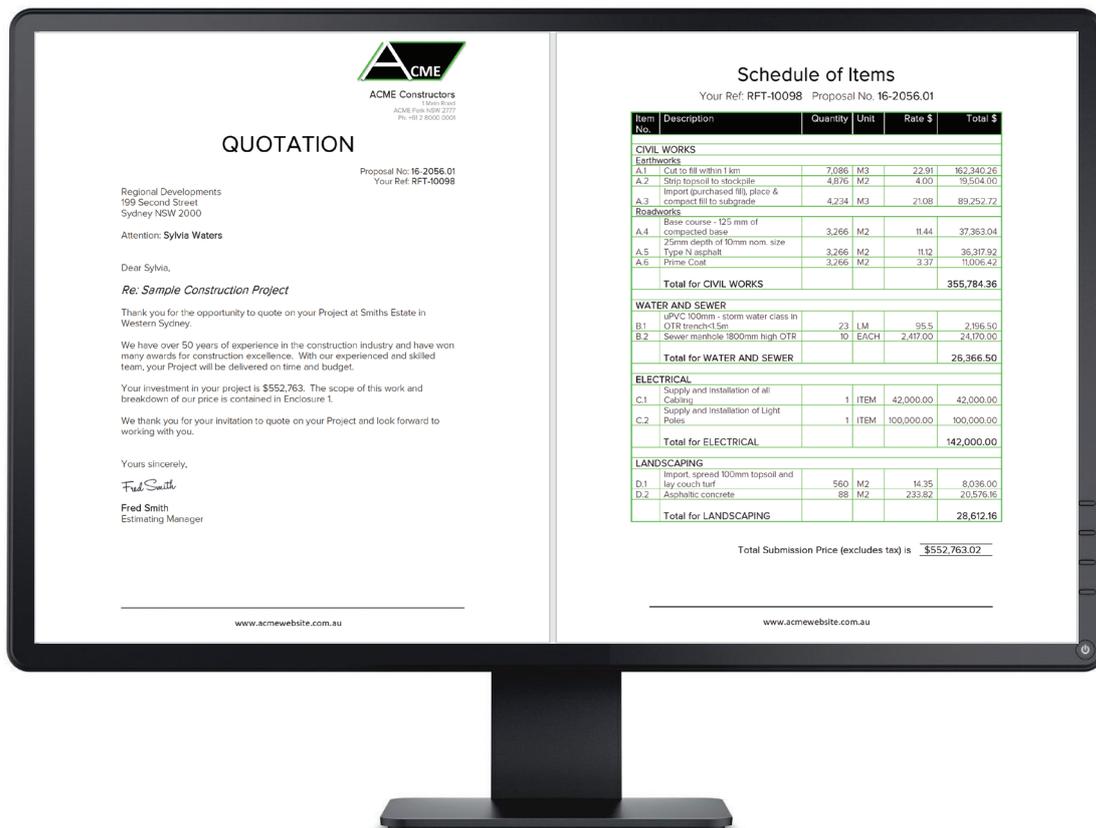
Streamlined, uniform systems and processes are essential to operating in a global environment

Benchmark Estimating Software is the solution for organisations with varying regions, languages or client formats.

- Libraries can be regionalised so users see only the data relevant to their regional access permissions.
- Regionalisation empowers your organisation with greater cost control.
- Regionalisation allows for different prices per Resource (Plant, Labour, Material and Subcontract) in the Resource Library, dependent on the geographical area in which it is used.
- With the power of a Microsoft SQL Server® or Oracle® database, Benchmark Estimating Software allows for a single estimating database, offering you many benefits including greater control of costs, greater consistency, more efficient administration of data and better business reporting.

Seamlessly deal and bid in different currencies with one software solution

- Price Resources in multiple currencies and nominate or adjust an exchange rate across a bid.
- Multiple estimators can even work on the same bid in different currencies and utilise the same centrally managed database.
- Split the rate and amount for one Item across two or more currencies, effectively managing the currency risk.
- Allow clients the option to take the risk and opportunities of fluctuations in exchange rates.



Determined to secure your data?

Benchmark Estimating Software operates in a global environment and is fully aware of the demands of businesses for information and system security and quality auditing and reporting.

Inspire confidence with security of data and superior audit capabilities

- Capture, store and secure estimating IP and other project data through powerful management features.
- Overcome issues of security associated with spreadsheets and many other estimating packages.
- Centralised, secure and controlled database application housing all estimating Libraries, quotes and corporate intellectual property.
- Security settings enable estimating managers to give specific permissions to estimators.
- Over 60 different permission levels for greater security of estimating data.
- Powerful features facilitate both security and audit trails, such as Single Sign-on (LDAP), Project Audit and System Security Audit.
- Benchmark Estimating Software has inbuilt authorisation processes to satisfy auditors.
- Improve your profitability with controls over maximum submission price and minimum margin for each user.

Intending to analyse your data?

Accurate and transparent reporting is crucial to good business practice. Benchmark Estimating Software provides a range of over 150 different reports and exports, which can be customised for purpose and exported to MS Word®, Excel® (for further manipulation of data) or PDF formats.

- The customisable Dashboard gives top down statistical and graphical information on the performance of your business.
- Project managers can utilise the system to understand the makeup of an estimate.
- The user configurable 'My Benchmark' window saves time by providing quick access to the most used analysis features.
- Review and analysis of specific areas of projects, such as direct costs, overheads, contingencies, margins and submission rates.
- Measure company performance quickly, easily and more accurately with the dynamic Marketing feature. Graphs include Won/Lost/Pending, Reason for Loss/Win, Competitor Comparison.
- Easily review and compare projects and get an overview of deviations with the Project Comparator.



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Imagining exceptional customer support?

Benchmark Estimating Software offers you a comprehensive range of client services including ongoing 24/7 phone support. In addition, training and consultation will assist with a smooth transition and organisation-wide adoption of your new software system.

- Benchmark Estimating Software's strong commitment to software development and support services is essential to delivering an increase in efficiency and long-term business success for our clients.
- Benchmark Estimating Software has successfully provided solutions to many challenges faced by clients for over 20 years with the most advanced technology and industry-acclaimed client support and training.
- Benchmark Estimating Software believes that collaboration drives innovation and we work closely with key clients to develop and implement modifications to meet and exceed their estimating needs.
- Benchmark Estimating Software is focused on increasing client productivity and is committed to finding the best solution for our clients and supporting the integration of their new estimating software with interrelated business processes to ensure a successful implementation.

Technical Support

Professional, friendly help desk team provides you with full technical support by phone, email or online; with hints, direction and advice on how to make estimating easier and better. Support is available, in both hemispheres, in both **English and French**.

Implementation Services

In collaboration with your estimators, the Benchmark Estimating Software team can assist in setting up your database to ensure that you maximise the benefits of your software purchase.

Consulting Services

Benchmark Estimating Software offers access to a team of consultants and IT professionals who can assist in customising and modifying the software to suit your specific business needs. This includes integrating the software into existing business processes and systems as well as the creation of custom reports specific to your needs.

Training

Whether you prefer online or a face-to-face personal training program, we offer a wide range of hands-on training courses.



benchmark
estimating software

The leaders in
estimating processes



**WINNER OF THE 2016
CONSENSUS AWARD FOR
SOFTWARE INNOVATION.**



**AUSTRALIAN OWNED
COMPANY WITH OFFICES IN
AUSTRALIA AND EUROPE.**



**LEADER IN DEVELOPING
AND SUPPORTING
ENTERPRISE-CLASS
ESTIMATING SOFTWARE.**



**OUR ESTIMATING SOLUTION
IS IN USE BY THOUSANDS
OF USERS IN OVER
30 COUNTRIES.**



**CURRENTLY 11 LANGUAGES
AVAILABLE, INCLUDING
ENGLISH, FRENCH AND
SPANISH.**



**SEE WHAT OTHERS ARE
SAYING ABOUT US AT:**

www.benchmarkestimating.com/testimonials



**Colas
Group**

“ We found it surprisingly easy to get the software up and running across the six countries and there is now a reassuring level of consistency across our estimators, despite their different skill sets and languages.”

Boris Grintal

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Our mission is to empower organisations to achieve increased profitability and productivity through improved estimating and to realise peak professionalism with the integration of estimating with related business processes. For private enterprise, this relates to improving your profit and market share while public authorities secure budget control and streamlined project delivery.

One Region. One Country. One World. One Estimating Software Solution for All.
