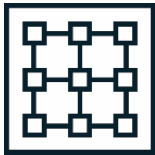


WEYTEC Profile

1 The WEY Group



The **WEY Group** is a Swiss-based global information technology company. For over 30 years, we are the KVM-over-IP specialists for integrated workplace solutions on trading floors and in control rooms for the public safety, utilities, traffic management, aviation and process-controlled industry sectors. Approximately 70 employees work at company headquarters in Unterengstringen near Zurich. Please visit our website here: www.veytec.com

2 Core Competencies

WEYTEC specializes in the transmission, control, distribution and display of real-time data for trading floors and command and control rooms around the world. WEYTEC makes it possible to switch and distribute all information sources in any combination to an unlimited number of desks, video walls and screens – in real time.

As global player with Swiss roots, we partner with companies, public authorities and institutions to optimize information processing and modernize visualization environments. We improve the overview and organization of your workplaces, and provide smart, digital functions that perfect workflows and enhance security.

WEYTEC is a one-stop supplier that develops and manufactures virtually all its KVM products and solutions in-house. First-class components, state-of-the-art manufacturing techniques and Swiss workmanship guarantee the flawless quality of WEYTEC products and solutions.

3 Why WEYTEC?

WEYTEC makes complex workplaces smart. We specialize in customized solutions that help customers achieve their efficiency, cost, process and modernization goals. WEYTEC organizes high-performance, multi-screen workplaces better than ever before – with intelligent, digital functions that enhance workflows and make processes smart and secure.

4 Solution and Product Portfolios

WEYTEC products and solutions are based on state-of-the-art KVM over IP technology. **KVM (Keyboard, Video, Mouse)** is a hardware-based switching technology that enables people to share and control multiple computers from any workplace using a single keyboard and mouse. Video signals can be distributed to any set of screens.

KVM solutions from WEYTEC have the following features:

- Computers can be securely and efficiently housed in a system room.
- All information sources are operated via a single multifunctional keyboard with programmable keys and a mouse.
- A broad range of peripherals and third-party systems can be integrated and shared.
- Optimal computer performance and real-time access to all information sources.
- No restrictions on the number of computers, workplaces, workplace monitors or video walls.

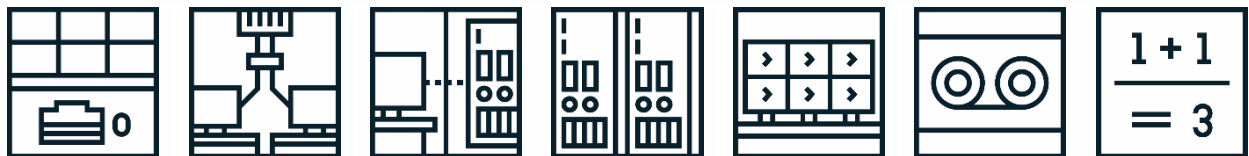


- Workplaces and core components can be distributed across several system rooms and sites for business continuity purposes.

WEYTEC solutions can expand over time, adding desks, sources, video walls, peripherals and third-party systems indefinitely.



WEYTEC solutions combine products from our unique [product group portfolio](#).



Workplace Optimization: Multifunctional smartTOUCH keyboards from WEYTEC have written history: They are the ideal consoles to intuitively operate all systems, video walls and screens.

KVM Matrix (WEYTEC Distribution Platform) and KVM-over-IP (Extenders): Our KVM products provide users with real-time access to all their systems and sources from any desk or location.

WEYTEC MiniPCs provide maximum computing power even when space is limited.

Visualization products control and integrate a full range of large scale and personal video walls.

Workplace Recording and the **Integration** of selected third-party peripheral products (e.g. alarm management and building technology systems) adds even more value for your organization.

5 Professional Services

WEY Technology's value proposition includes a full suite of customer-oriented [professional services](#).

5.1 Project Consulting



WEYTEC customizes, plans and deploys fully integrated turnkey solutions for many of the world's leading financial institutions and command and control room operators.

Needs Assessment: WEYTEC provides the customer's management, IT staff and users with expert and comprehensive advice. In-depth analysis reveal potential for improvements and opportunities to enhance workflow efficiency.

Project Management: Whether for a new build, renovation or expansion, WEYTEC trained and experienced Project Managers master the full complexity of your project. They coordinate our in-house Product Development, Production and Field Engineering departments on clients' behalf and maintain an ongoing dialogue with the customer team.



Customization: WEYTEC aims to deliver the optimal solution in terms of usability, reliability, data security, speed, infrastructure, environmental and safety requirements. In addition to standard products, WEYTEC has the resources to develop solutions tailored to specific client needs. Selecting optimal third-party office and system room infrastructure (e.g. PCs, monitors, cabling, racks and furniture) has investment and operational cost implications. WEYTEC shares our extensive experience in creating turnkey multi-vendor solutions and provides end-to-end Project Management services.

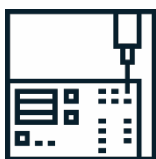
Implementation: WEYTEC is renowned for detailed planning, smooth logistics and impeccable timing during the installation phase. Project Managers retain full responsibility until all client acceptance criteria are fulfilled.

5.2 Development



WEYTEC spends over 20% of the annual investment budget on product development. Our solutions are designed, developed and realized in-house at WEYTEC's development center in Switzerland, ensuring short and efficient communication paths between different departments and adherence to the highest standards of quality. Expert staff members work in laboratory conditions using the most modern analysis, measurement and testing equipment. Interdisciplinary teams are engaged throughout the entire development process, from concept to implementation.

5.3 Production



The development and production of multifunctional keyboards, high-tech printed circuit boards (PCBs) and chassis are core competences from WEYTEC. Thanks to our own state-of-the-art production facilities in Switzerland, we are independent, fast and flexible and we have an extremely low fault and failure rate. From the design to the manufacturing cycle, we develop and deliver standard products and customized solutions, no matter how complex.

5.4 Maintenance & Support



WEYTEC systems are characterized by their reliability, availability and maintainability. They have an uptime of almost 100%. This is due to the excellent quality of WEYTEC products as well as the preventative maintenance services included in the maintenance contract. Local support is provided in 45+ countries.

Preventative Maintenance/Annual Site Reviews: Systems are tested and maintained on a regular basis. Software is updated automatically; defective or critical components are replaced before faults can occur; keyboards are cleaned. Annual site reviews result in recommendations to maintain or improve system stability so that investments maintain their value over long system life cycles.

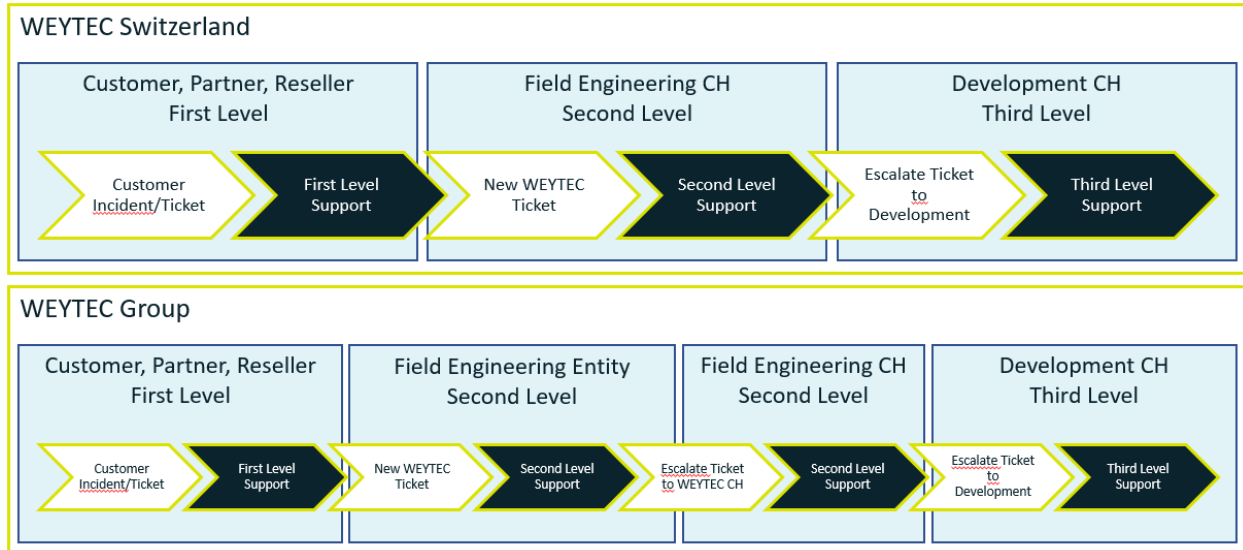
Warranty: WEYTEC's comprehensive warranties run for a standard period of 12 months but can be extended.

Multiple Support Levels: WEYTEC engineers support customers around the clock and are ready to assist with any technical faults and enquiries. Clients simply choose the appropriate level of support to meet their specific requirements:



WEYTEC Support Level Concept

Support levels are defined in the ticketing system.



5.5 Training



WEYTEC solutions come with comprehensive documentation and full client training. WEYTEC offers both standard and customized product training programs for customers and partners.

5.6 Showrooms

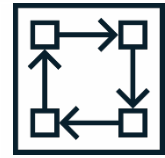


WEYTEC has showrooms across the globe where clients can experience state-of-the-art workplace technology in a live setting. We can organize workshops in a fully equipped testing and training environment. Europe's largest showroom for trading floor and control room workplaces is located at our headquarters in Unterengstringen near Zurich.

6 History and Vertical Markets



WEYTEC was established in 1984 as WEY Elektronik AG, to provide unique switching and distribution solutions for stock exchanges and trading floors. Since then, WEYTEC has grown to become the world market leader providing fully integrated **Trading Floor** solutions for the financial market. Having installed some 50,000 workplaces at 500 sites in over 40 countries around the globe, WEYTEC is proud to count many of the world's most renowned financial institutions among its clients.



WEYTEC continues to expand in the command and control room market. WEYTEC deploys mission-critical workplaces for major customers in the following [vertical markets](#): *Airports & Air Traffic Control, Traffic Management, Public Security, Utilities* and *Process-controlled Industry*

WEY Technology AG was established in 1996 to develop and expand the international sales and distribution model globally. The WEY Group now has approximately 150 employees in 12 entities in Europe, Asia and North America, as well as a steadily growing number of sales and service partners in 45+ countries around the globe. In Switzerland, WEY Elektronik AG merged with WEY Technology AG in October 2016.

7 International Entities

Global orientation and local presence are the secrets of success for WEYTEC in the international marketplace.

Switzerland	WEY Technology AG in Unterengstringen RGBP AG in Thalwil
Germany:	WEY Technology GmbH in Frankfurt
Italy:	WEY Technology Srl. in Milan
United Kingdom:	WEY Technology Ltd. in London
Russian Federation:	WEY Technology OOO in Moscow
United States of America:	WEY Technology Inc. in New York
India:	WEY Technology India Pvt. Ltd. in Mumbai
Singapore:	WEY Technology Singapore Pte. Ltd.
Taiwan:	WEY Technology Singapore Pte. Ltd. Taiwan Branch
Hong Kong:	WEY Technology Hong Kong Ltd.
Australia:	WEY Technology Asia Pacific Pty. Ltd. in Sydney

8 Ownership

The majority of WEY Group is owned in equal shares by Mario Okle and Armin Klingler.

9 References

Please visit our website or ask your Sales Manager for a list of WEYTEC [references](#).